

**Training Rate Sheet Effective July, 2010
Includes Special Rates for Fall, 2010 Bookings**

Delivery Consultation

Customers are entitled to course delivery consultation at no charge. This includes the following:

- Training objective review.
- Consultation with student management.
- Student assessments (pre-course testing).
- Course outline proposal.
- Recommendations for self study.
- Quote for delivering a training course meeting customer objectives.

For an overview of our processes, see <http://leftbrainedgeeks.com/sdt/sdtprocess.php>.

Staff Qualifications

We use staff engineers to deliver training to customers. A staff engineer has a degree in computer science or a related field and meets the following minimum academic and professional standards:

- Bachelor’s degree plus twenty years experience, or
- Master’s degree plus fifteen years experience, or
- Doctorate plus ten years experience.

Daily Training Rates

We bill for training services by the day. Per continuing education standards, a day is seven training hours (fifty minutes of instruction with a ten minute break) and one lunch hour. The daily rate varies depending on the number of contiguous days (not classes) booked:

Days	Each	Total
1	\$4,000	\$4,000
2	\$3,500	\$7,000
3	\$3,000	\$9,000
4	\$2,750	\$11,000
5	\$2,500	\$12,500

For example two different classes, each two days long, given Tuesday through Friday would be four booked days.

Special Offer For Fall, 2010

For courses booked with at least one month's advance notice between now and October 31, 2010, the following discounts are offered:

Days	Each	Total
1	\$3,750	\$3,750
2	\$3,250	\$6,500
3	\$2,750	\$8,250
4	\$2,500	\$10,000
5	\$2,000	\$10,000

These prices will be honored for courses delivered by December 17, 2010.

Class Size

The maximum number of students per class depends on the course type. For lecture only courses, meaning students complete lab exercises by themselves, up to twenty-four (24) students may attend each class. For lecture and lab courses, meaning the instructor assists and supervises students during lab sessions, up to twelve (12) may attend.

Custom Courses

There is no additional fee for classes based on an existing course, or using course materials provided by the customer. Courses requiring custom development to meet exact requirements, however, are available for an additional fee.

Note that fees for tailoring lab exercises to model the customer's development or work environment are included in the course delivery rates. Instructors will consult with student management and develop appropriate exercises as requested.

Expenses

Customers must agree to pay all training expenses. Customers may furnish classrooms with an environment that is productive for course delivery. If no such facility is available, the instructor will assist the customer in renting an appropriate classroom. Customers must also pay instructor travel expenses.

Evaluations

Our instructors use a standardized post-course evaluation survey. Results are shared with the customer and the instructor. In addition, the instructor will distribute survey instruments as requested by the customer.

Copyright and Licenses

Course materials provided by us are protected by copyright. Commercial use requires a license. Materials provided by a third party are subject to a license imposed by that party. Customer rights and responsibilities will be reviewed as part of the delivery consultation.